

# Jiannan Zhou

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## Education

Ph.D. in Economics, University of Colorado Boulder, 2021 (Expected)  
M.A. in Economics, Central University of Finance and Economics, 2014  
B.A. in Economics, Hebei University of Technology, 2012

## Research Fields

Macroeconomics, Behavioral Economics, Econometrics

## Working Paper

“Survey Evidence on Habit Formation: Existence, Specification, and Implication” ([Job Market Paper](#))

Habit formation is a staple of macroeconomics and finance, but insufficient micro evidence has led to controversies over its existence, specification, and implication. This paper documents new and extensive micro evidence for habit formation, through survey experiments eliciting ten preference parameters informative about habit formation. The evidence suggests that habit forms both internally and externally, depreciates by around two-thirds annually, and has an about equisized welfare impact as peer effect. I also propose and implement four tests of additive and multiplicative habits and find that these ubiquitous preferences are rejected. Evidence-based simulations show that combining habit formation with peer effect could explain the Easterlin paradox.

## Publication

“A Social Interaction Model with Ordered Choices” with Xiaodong Liu, *Economics Letters*, 2017.

We introduce a social interaction model with ordered choices. We provide a micro foundation for the econometric model based on an incomplete information network game and characterize the sufficient condition for the existence of a unique equilibrium of the game. We discuss the identification of the model and propose to estimate the model by the NFXP and NPL algorithms. We conduct Monte Carlo simulations to investigate the finite sample performance of these two estimation methods.

## Research Papers

“Efficiency Wages and the Cost of Business Cycles”

In many macroeconomic models, the cost of business cycle fluctuations is too small to justify the effort being put into stabilization policies, and no model from the literature that tries to generate larger costs of business cycle fluctuations has become standard. In this paper, I integrate the labor market interactions as reflected by efficiency wages into an otherwise New Keynesian model to show how fluctuations can change the mean level of unemployment, thereby creating a large cost of business cycles.

“Measuring Altruism”

Altruism relates to the main goal of socialization, to a core attribute of personality, and to theories concerned with human nature (Krebs, 1970). However, little economic literature has measured altruism directly. Does altruism exist in people’s economic behavior? Does it vary systematically with relationships and demographics? Structurally estimating a measure of altruism, I find that altruism exists and that after controlling for demographics and behavior, the level of altruism increases with the closeness of relationships. Senior white people who are healthier and have more children are, on average, more altruistic than others. Regarding behavior, people measured as being more selfless tend to retire later, to save more before retirement and for precautionary purposes, to be more likely to leave a bequest greater than \$10,000, to transfer more than \$500 to children while alive, and to spend more than 100 hours helping a grandchild.

### **Works in Progress**

- “Elections and Happiness” with Miles Kimball, Fumio Ohtake, Collin Raymond, Yoshiro Tsutsui, Junya Zhou  
Dynamic response of happiness to election outcomes and dynamic theories of happiness.
- “Habit Formation Preferences Consistent with Survey Evidence: Axiomatics and Implications”  
What do micro-consistent habit formation preferences look like and imply?

### **Honors, Scholarships, Fellowships**

- Eric D. Bovet Endowed Fellowship (x2), 2017, 2018  
Sieglinde T. Haller Endowed Economics Scholarship, 2016  
Prize in Econometrics, 2016  
Wyn Owen Special Fellowship, 2014

### **Teaching Experience**

#### Instructor

- Intermediate Macroeconomic Theory, 2018  
Intermediate Microeconomic Theory, 2016, 2017

#### Teaching Assistant

- Macroeconomic Theory I & II (Ph.D.), 2015, 2016  
Microeconomic Theory I & II (Ph.D.), 2015, 2016  
Mathematical Statistics (Ph.D.), 2015  
Econometrics (Ph.D.), 2016  
Principles of Macroeconomics, 2015, 2018, 2019  
Intermediate Macroeconomic Theory, 2020  
Principles of Microeconomics, 2014  
Environmental Economics, 2017  
Introduction to Statistics with Computer Applications, 2020

### **Presentations**

- Western Economic Association International Graduate Student Workshop, 2019  
Canadian Economics Association Annual Conference, 2019  
Leeds School of Business, University of Colorado Boulder, 2019

### **References**

- Professor Miles Kimball, University of Colorado, Boulder (Primary Advisor) [miles.kimball@colorado.edu](mailto:miles.kimball@colorado.edu)  
Professor Alessandro Peri, University of Colorado, Boulder [alessandro.peri@colorado.edu](mailto:alessandro.peri@colorado.edu)  
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